

RFP 12/2020: APPOINTMENT OF A SERVICE PROVIDER FOR THE PROVISION OF MEDICAL AID BROKERAGE SERVICES TO SARS

QUESTIONS AND ANSWERS

| # | QUESTION | SARS RESPONSE |
|---|--|--|
| 1 | I read that SARS minimum B-BBEE status level is 3 | At this moment, SARS is not in a position to determine which Bidder qualifies or does not qualify. |
| | If I understand correctly, an EME like ours is rated 4 – are we disqualified because we do not | Refer to section 11 of the main RFP document for the evaluation criteria that will be utilised on |
| | meet Pre-Qualification Criteria (Gate 0)? | all bids received by closing date for this Request for Proposal. |
| 2 | Which open schemes does SARS currently offer staff (eg Discovery, Bestmed, Bonitas, | Discovery, Fedhealth and Bonitas. Medihelp is a ring-fenced scheme and no employee can join |
| | Medshield or whoever) | Medihelp. Only those who are currently belonging to Medihelp may remain members of |
| | | Medihelp. |
| 3 | Does SARS have underwriting free concessions in place, such as: | a) Yes |
| | (a) Window for staff to change between schemes on 1sy January ; | b) No waiting periods, however late joiner penalties will apply for dependents |
| | (b) No waiting periods, no Late Joiner Penalties for new employees and their dependents | |
| 4 | Would SARS want a review of which schemes to offer, or not at this stage? | Only towards the end of 2021 |
| 5 | Are all staff subsidised (eg 2/3rds, is there a cap on the monthly subsidy)? | No, SARS is on a Guaranteed Total Package. It is an all- inclusive package. No subsidy is |
| | | paid- Employees receive a medical allowance as part of their Guaranteed Total Package which |
| | | can be structured to be any value |
| 6 | Are there categories of staff remunerated on "cost to company basis" where they meet the | As per the above. The employer is not contributing anything for Medical Aid contribution, all the |
| | full cost of medical aid? | cost is for the employee funded out of his Guaranteed Total Package. |
| 7 | Are there any pensioners and disabled staff who require support? | SARS has disabled staff but no pensioners. |
| 8 | Does Sars provide staff with compulsory tariff Gap cover, or is this entirely up to the | It is up to the individual to take out gap cover in a private capacity. |
| | individual to privately take out? | |



| # | QUESTION | SARS RESPONSE |
|----|--|--|
| 9 | Where, when and with whom will it be – should we liaise with you? | As per section 5 of the main RFP document, briefing session details were loaded on the SARS |
| | | website. |
| 10 | Please confirm that the Oath/Affirmation of Secrecy as required to be signed by the "bidder" | All submissions received from Bidders are handled in line with all the SARS Governance |
| | will also be applicable to SARS in respect of information such as Employee details and | processes. |
| | qualifications in terms of the POPI-Act. | |
| 11 | It is our understanding from experience and SARS's previous tender that SARS places a | The billing and contribution management is included in 9.1.1.1 below. There is no specific |
| | substantial importance on Billing and Contribution Management to ensure accurate and | prescription or scoring of this item. SARS will discuss the detail and requirements of the billing |
| | reconciled billing. The Bid Document for RFP 12/2020 does not mention this, and it is not | management and data providing method of updates and changes with the successful service |
| | part of Annexure B - Detailed Technical Evaluation Criteria, or Annexure C - Technical | provider. |
| | Compliance Checklist. | |
| | Question 1: Is this a service SARS no longer require, or was it an oversight? | |
| | Question 2: If it is a required service, how would you like us to proceed? | |