APPOINTMENT OF A QUALIFIED SERVICE PROVIDER (GRADE 7GB OR HIGHER) FOR TURNKEY SOLUTION TO REFURBISH SARS DURBAN NEW PIER STATE WAREHOUSE, DURBAN HARBOUR, KWAZULU-NATAL.

Briefing Session 8 March 2021 at 11H00

RFP No RFP 32/2020

Closing Date 26 March 2021 at 11h00



Table of Content

- 1. Welcome and Introduction
- 2. RFP Timelines
- 3. Background and Scope of Work
- 4. Bid Evaluation Process
- 5. Price & BBBEE
- 6. Draft SLA
- 7. RFP submission and contact details
- 8. Q&A

Bid Evaluation Committee

Procurement

Sourcing Specialist

Governance, Compliance & Risk Specialist

Pricing Specialist

B-BBEE Specialist

Financial Analysis Specialist

SARS Business Unit

Technical Specialists

Corporate Legal Services

Legal Specialists



RFP Timelines

ACTIVITY

RFP Published

Notice to bidders

Tender documents on SARS website	1 March 2021
Non-Compulsory Briefing Session	8 March 2021 at 11H00
Questions relating to RFP	2 – 15 March 2021
SARS to respond to written questions posed by bidders	16 – 19 March 2021
RFP Closing Date	26 March 2021 at 11h00

DUE DATE

26 February 2021

May/June 2021



Services that SARS requires

APPOINTMENT OF A QUALIFIED SERVICE PROVIDER (GRADE 7GB OR HIGHER) FOR TURNKEY SOLUTION TO REFURBISH SARS DURBAN NEW PIER STATE WAREHOUSE, DURBAN HARBOUR, KWAZULU-NATAL.

- Main Specification
- Drawings (Annexure A1 A6)



Main specification

SARS
TURNKEY TECHNICAL SPECIFICATION DOCUMENT

Turnkey solution for SARS Durban Pier State Warehouse Refurbishment , Durban Harbour,
Kwazulu-Natal.

RFP 32 / 2020

Technical Specification Document: Turnkey solution for SARS Durban New Pier State Warehouse Refurbishment



Bid Evaluation Process Gate 2 (Price & BBBEE)

PRICING



National Treasury Preferential Procurement Regulation

Preference Point Systems

- In the second stage of the evaluation, Tenders that have submitted all the required mandatory documents will be evaluated in terms of the 80/20 preference points system under section 2 of the Preferential Procurement Policy Framework Act, 2000, read with the Preferential Procurement Regulations, 2017
- The 80/20 preference point system is applicable to bids* with a Rand value equal
- to, or above R30 000 and up to a Rand value of R50 million (all applicable taxes included).



Price Evaluation

- Only Bidders that have achieved the minimum technical threshold of 70 points will be considered for price evaluation
- Evaluation criteria:

Adjudication Criteria	Points
$Ps = 80 \left(1 - \frac{Pt - P\min}{P\min} \right)$	80

Where

- Ps = Points scored for price of bid under consideration
- Pt = Rand value of bid under consideration
- Pmin= Rand value of lowest acceptable bid



Bid Evaluation Process Gate 2 (Price & BBBEE)

B-BBEE



BEE = 20 Points

B-BBEE points may be allocated to Bidders on submission of documentation or evidence as follows:

ADJUDICATION CRITERIA	POINTS
A duly completed Preference Point Claim Form: SBD 6.1 and a B-BBEE Certificate.	20

Bidders **MUST** complete and sign the **SBD 6.1 form** to claim the Bidder's B-BBEE preference points, failing which, the Bidder will be scored zero.

Mandatory and Points Awarded for BBBEE Contribution

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

BEE Certificate - Amended Codes

The table below indicates the specific B-BBEE certification documents that must be submitted for this tender. Failure to submit the required certification documents will also result in Bidders scoring zero for B-BBEE.

Classification	Turnover	Submission Requirement
Exempted Micro Enterprise (EME)	Below R10 million p.a.	Sworn affidavit or a CIPC B-BBEE Certificate (Companies and Intellectual Property Commission)
Qualifying Small Enterprise (QSE)	Between R10 million and R50 million p.a.	Sworn affidavit – Only 51% Black Owned (BO) and above, or certified copy of a B-BBEE Rating Certificate from a SANAS accredited rating agency
Large Enterprise (LE)	Above R50 million p.a.	Certified copy of B-BBEE Rating Certificate from a SANAS Accredited rating agency.

SARS will accept B-BBEE Certificate issued on the revised B-BBEE Codes.

Use and acceptance of Affidavits

Section 1.6 SBD 6.1 states.. The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

SARS reserves the right to request that bidders submit their Black ownership and turnover information in support of their Affidavits.

B-BBEE Key Sections to complete in SBD

BID DECLARATION

- 5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:
- 6. B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF PARAGRAPHS 1.4. AND 4.1
- 6.1 B-BBEE Status Level of Contribution: = (maximum of 10 or 20 points)

(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of a B-BBEE status level of contributor.

7 SUB-CONTRACTING

7.1 Will any portion of the contract be sub-contracted? (*Tick applicable box*)



B-BBEE Key Sections to complete in SBD continued.....

7.1.1	If yes	, indicate:	
	(i)	What percentage of the contract will be subcontracted?	%
	(ii)	The name of the sub-contractor?	
	(iii)	The B-BBEE status level of the sub-contractor?	
	(iv)	Whether the sub-contractor is an EME or QSE?	YES / NO (delete which is not applicable)
	(Tick applicable box)	
		YES NO	

(v) Specify, by ticking the appropriate box, if subcontracting with an enterprise in terms of Preferential Procurement Regulations, 2017:

Designated Group: An EME or QSE which is at last 51% owned	EME	QSE
by:	$\sqrt{}$	
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans		
OR		
Any EME		
Any QSE		

Sub-contracting

Sub-contracting

 Bidders who want to claim preference points will have to comply fully with regulations 12 of the Preferential Procurement Regulations, 2017 with regard to sub-contracting:

Regulation 12(3)

 A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an Exempted Micro Enterprise that has the capability and ability to execute the sub-contract.

Regulation 9 (1)

 For a contract above R30 million, an organ of state must apply subcontracting to advance designated groups

Joint Ventures

Proof of Existence: Joint Ventures and/or Sub-Contracting

- Bidders must submit concrete proof of the existence of joint ventures and/or subcontracting arrangements. SARS will accept signed agreements as acceptable proof of the existence of a joint venture and/or sub-contracting arrangement.
- The joint venture and/or sub-contracting agreements must clearly set out the roles and responsibilities of the primary Bidder and the joint venture and/or sub-contracting party. The agreement must also clearly identify the primary Bidder, who shall be given the power of attorney to bind the other party/parties in respect of matters pertaining to the joint venture and/or sub-contracting arrangement.

Joint Ventures and Consortiums

• Incorporated JVs must submit the B-BBEE status of the entity. Unincorporated JVs must submit a consolidated B-BBEE certificate as if they were a group structure for every separate Bid.

FINANCIAL ANALYSIS



Purpose

- Part of overall risk management strategy of SARS
- One of multiple governance steps to assess financial fitness of bidders
- Assess financially stability
- Identify financial risks that SARS as an organisation is exposed too
- Recommend appropriate mitigating strategies



Financial Requirements

- Three recent complete sets of Audited/Reviewed Annual Financial Statements comprising of:
 - ✓ Statement Of Comprehensive Income (*Income Statement*)
 - ✓ Statement of Financial Position (Balance Sheet)
 - ✓ Statement of Cash Flows (Cash Flow Statement)
 - ✓ Accompanying Unabridged Notes for ALL of the above documents
 - ✓ Any supplementary information
- Less than three years Financial Periods
 - ✓ Explanatory Letter Providing reasons why the entity has been trading for less than three years signed by the Financial Director



Financial Requirements

Joint Arrangements (JA)

- ✓ Annual financial statements of the JA and legal agreement detailing the percentage of ownership of each entity.
- ✓ Unincorporated JAs must submit separate F/S for each party to the JA.
- ✓ Signed JA legal agreement.

Financial statements in Bidding Companies Name

- Financial statements must be in name of the bidding entity.
- ✓ Subsidiary submitting holding company's AFS must also furnish a Performance Guarantee from holding company.





Draft Agreement

- FIDIC agreement
- Document to be submitted with tender pack



Bid Submission

Bidders must submit copies of each file (Original and Duplicate) and a USB with content of each file by the 26 March 2021 at 11H00



TENDER BOX

SARS Brooklyn Bridge,570 Fehrsen Street, Linton House, Brooklyn

Any enquiries must be referred, in writing via email: tenderoffice@sars.gov.za 2 - 15 March 2021

